

TECH TALK NEWSLETTER

December 2012

AERCO'S COMMUNITY COMMITMENT AFTER SANDY

After themselves being without power for a week and working at partial capacity using a generator, AERCO International was gracious enough to consider helping others in need.

AERCO partnered with the Food Bank of Hudson Valley and People-to-People to collect food and other needed supplies for New York residents.

AERCO has also initiated a volunteer program with "People-to-People", Rockland County's largest food pantry, providing food and other services to families and seniors in need. AERCO will be sending three employees per day to help the organization sort boxes of food and clothing; check expiration dates; and load and stock shelves.

These programs are a beginning for AERCO. AERCO has committed to be a long-term partner as communities rebuild.

If you would like to support the Hurricane Sandy recovery efforts please make a monetary donation directly to the American Red Cross at:

<http://www.redcross.org/charitable-donations>

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ENERVEX EXPANDED INTO NEW HEADQUARTERS

ENERVEX (formerly Exhausto) recently moved into a newly acquired 80,000 sq. ft. office, service and distribution center in Alpharetta.

The new facility is located at Bluegrass Lakes Business Park and operations began in May 2012.

"ENERVEX provides important products and services to the heating and ventilation industry, from designing and supplying exhaust and venting solutions for boilers, water heaters, fireplaces, clothes dryers, to heat recovery from flue gases," said Steen Hagensen, President and CEO. "I know this facility will greatly enhance our ability to service our customers and their installations in North America as well as world-wide. The large facility will also allow us to assemble controls and fan products under one roof."

In addition to office and warehouse space, the facility includes a service training center, conference rooms, and a large multifunction space that will be used for testing and to showcase real installations of boiler venting systems, clothes dryer system and much more.

WHAT TO DO IF AN AERCO PRODUCT HAS BEEN FLOODED

Since the aftermath of Hurricane Sandy, AERCO issued an announcement stating what to do if an AERCO product has been flooded. The announcement stated: "Due to the potential safety hazards, we ask that you do not operate the unit if any of the components have been partially or fully submerged in water.

AERCO highly recommends any heating unit that has been submerged in water be replaced. Safety hazards and damage may occur during start up or during operation. The hidden damage cannot be discovered by jobsite examination or testing, and may present problems in the future.

AERCO will not warrant any product that has been submerged or damaged during a natural disaster. We will not be held responsible for property damage, personal injury or death that may result from operating the product after any unauthorized repairs."

SHIPCO PUMPS "BUY AMERICAN" COMPLIANT

Did you know Shipco pump castings are poured in the United States? (Most of them in Shippensburg, PA) Moreover, Shipco's products are assembled and tested in Shippensburg, PA. Competitors are using steel components originating outside the US. Shipco is buy American compliant. In fact, specifications coming from federal and state government jobs are increasingly requiring made and assembled in the USA products on all publicly funded projects. We have been working closely with engineers and customers to increase awareness of this requirement and the benefit of a pump purchased from Shipco. If you see this requirement, remember, Shipco is one of the last remaining pump manufacturers in the US that can make this claim!

ENERVEX PRODUCT DRAWINGS ARE NOW AVAILABLE IN REVIT/BIM FORMAT

ENERVEX product drawings are now available in Revit/BIM format. Visit the Revit Drawings Library under the "Specs & Technical" tab and download the files you need from www.enervex.com.

FEATURED PRINCIPAL AERCO INTERNATIONAL

AERCO International, Inc. (AERCO) is a leading supplier of boilers and water heating products, and the originator of semi-instantaneous water heating.

Located in Blauvelt, New York, with 156,000 square feet, the new headquarters built in 2011 is more than twice the size of AERCO's former headquarters. The new facility consolidates all existing operations into one building, allowing for improved communication and efficiency, while providing the necessary space for continued growth.

The expanded R&D laboratory coupled with improved product testing capabilities enables AERCO's staff of dedicated engineers to continue to develop innovative product designs that will efficiently address the needs of the market. The larger manufacturing area will boost production to meet growing product demand and help AERCO respond to customer needs. The new state of the art training center offers a hands-on service and application training of sales personnel, engineers, and plumbing and heating contractors.

AERCO products are used worldwide in every type of commercial location. In the past decade AERCO products have been installed in over:

- 1,300 K-12 schools and universities 1,000 hospitals and medical centers
- 600 apartment buildings and hotels 400 office buildings
- 150 correctional institutions

LATEST NEWS FROM AERCO

AERCO International, the originator of modulating condensing technology for commercial applications, introduces the OnAER Remote Monitoring Service, which continuously monitors systems and immediately alerts customers and reps via email to a fault occurrence or decline in equipment performance. Designed to provide a low-cost, proactive approach to system management and maintenance, OnAER reduces energy waste, increases productivity and efficiency, and prevents lost revenue caused by unexpected downtime.

TECHNOLOGY PLUS LLC

Contact us and let us know what you think of our first newsletter. If you have ideas for future newsletters please let us know.

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Mission Statement: To support the needs of our customers and suppliers, by designing systems and supplying products, at competitive pricing, that contribute to the end users increased energy efficiency savings and extended system life.

We're on the web!
www.techplusllc.com

UPCOMING EVENTS

ENERVEX is exhibiting at AHR EXPO 2013 in Dallas, TX during the period January 28-30, 2013. Visit Enervex at booth #279.

Look for our next newsletter in March 2013.

Technology Plus, LLC is a Veteran owned Manufacturer's Rep / Distributor firm, formed in January 2006 by four enterprising individuals, with extensive experience in the HVAC industry, to serve the Eastern New York and Vermont areas with the latest and most advanced products, from manufacturers known for quality, dependability and energy conservation.

Located in the Albany, NY area, we are situated in an ideal location for commuting to the major business districts via the New York State Thruway and Interstates I-87 and I-88. We currently enjoy long term relationships with the Consulting Engineers, Mechanical Contractors, Major Industrials, New York State Engineering Departments and Facilities in our territory.

We have vast experience in high and low pressure, saturated and superheated steam and hydronic systems, selling products for production and distribution, including boilers, deaerators, pumps, valves, piping specialties, venting systems and more.

Contact us and let us know what you think of our first newsletter. If you have ideas for future newsletters please let us know.

You can email Adrienne@techplusllc.com or call 518-355-1178.

A 3D rendering of the year 2013 in a light gray, sans-serif font. The numbers are thick and have a slight shadow, giving them a three-dimensional appearance. They are set against a white background with a subtle reflection effect below them.