

Spring 2013

THERMAL BLANKETS SAVE ENERGY

INSULTECH Thermal Blanket Systems are offered for the purpose of "Energy Savings" on steam valves and fittings.

INSULTECH Thermal Blanket is a high quality insulation, custom fit to match Gate Valves, Pressure Reducing Valves, Flanges, Strainers, Steam Traps, Heat Exchanger Heads, Boiler Heads, PRV Stations, Condensate Pumps and similar equipment.

This blanket system is CAD designed to match each and every fitting. Insultech guarantees the fit and the blanket carries an 18 month warranty.

Technology Plus offers free energy surveys and a typical energy survey will show a payback period on investment of roughly 1 year on high pressure steam applications.

TECHNOLOGY PLUS OPENS NEW BRANCH OFFICE

Technology Plus has started 2013 off with a big move. The Stillwater Branch has relocated to Ithaca, NY in the heart of the Fingerlakes. The Ithaca office will still serve the Eastern New York/VT territory with all the product lines that the main office services, while extending the territory of a couple of our product lines, Miljoco and Insultech, into the Central NY area. We also have a distributor agreement, working with Dan Patnode of The V J Stanley Co., to sell Spence, Shipco and Armstrong to industrial and institutional accounts in CNY. On another note, Brian is working with Gary Hilton of Robt. Hooker Co. promoting Energex Draft Control, Combustion Air, Laundry Dryer and Building Ventilation Control in CNY. Having for many years lived and worked in the CNY Territory, while working for GHS, he is looking forward to reuniting with old friends and former customers. Please note his new contact info:

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EMPLOYEE SPOTLIGHT PAUL MEGAN

Paul Megan is starting his 6th year with Technology Plus. He is the inside sales person that is always available to handle customer issues in a timely manner.

Paul is the expert in house on sizing vent and rupture discs.

Paul has attended sales training seminars in order to better service customer needs.

SHIPCO PUMPS USE INDUSTRY STANDARD MOTORS

Are you aware that Shipco® is the **ONLY** manufacturer of condensate and boiler feed pumps that use industry standard motors ("off the shelf") on all pump designs?

This feature is not only a specifiable option for engineers, but makes the job of maintenance personnel easier. No more having to pay for overpriced motors from the pump manufacturer or waiting 6-8 weeks for special motors with shafts that need custom machining. With Shipco,® you can be up and running again in hours.

Shipco's® industry standard motor means you can purchase a replacement from any local motor dealer or motor repair shop.

If you're still not convinced, consider the reality of being down, especially for hospitals or any critical process application, where every hour out of operation can cost thousands of dollars.

Shipco® — Putting the "custom" in Customer!!!

FEATURED PRINCIPAL ENERVEX

ENERVEX Inc. is a global leader in the design and supply of demand-controlled mechanical draft and exhaust systems with a focus on innovation, design and environmental sustainability.

Based in Alpharetta, Georgia (suburb to Atlanta) ENERVEX operates in a number of countries with the emphasis on USA, Canada, Central American and the Middle East.

ENERVEX markets the most extensive portfolio of residential and commercial demand-controlled exhaust systems available. The company's global business is 70% commercial - offices, healthcare, education, sports facilities, multi-family and mixed-use buildings, hotels and resorts - and 30% residential.

Established in 1990, ENERVEX celebrated its 20th anniversary in 2010.

ENERVEX delivers solutions for optimal indoor comfort and combustion efficiency at optimum energy efficiency to all projects large or small. We do this by sharing our substantial expertise and vast knowledge of exhaust and venting systems. Whether for residential or commercial buildings, we are committed to supporting our customers in delivering optimal solutions, which ensure an energy efficient and comfortable indoor climate at all times.

LATEST NEWS FROM ENERVEX

ENERVEX is exhibiting at the International Baking Industry Exposition in Las Vegas during the period October 6-9, 2013.

The display booth will feature the EcoFlex modulating fan-powered economizer - a unique system that recovers heat from flue gases from boilers and water heaters.

The EcoFlex is extremely suitable for single or multiple boilers utilizing a single chimney flue, and for low-to-mid efficiency boilers that cannot utilize a flue gas economizer.

TECHNOLOGY PLUS LLC

Contact us and let us know what you think of our newsletter. If you have ideas for future newsletters please let us know.

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Mission Statement: To support the needs of our customers and suppliers, by designing systems and supplying products, at competitive pricing, that contribute to the end users increased energy efficiency savings and extended system life.



UPCOMING EVENTS

New Product line to be introduced
Summer 2013!

Look for our next newsletter
Summer 2013

Technology Plus, LLC is a Veteran owned Manufacturer's Rep / Distributor firm, formed in January 2006 by four enterprising individuals, with extensive experience in the HVAC industry, to serve the Eastern New York and Vermont areas with the latest and most advanced products, from manufacturers known for quality, dependability and energy conservation.

Located in the Albany, NY area, we are situated in an ideal location for commuting to the major business districts via the New York State Thruway and Interstates I-87 and I-88. We currently enjoy long term relationships with the Consulting Engineers, Mechanical Contractors, Major Industrials, New York State Engineering Departments and Facilities in our territory. We have vast experience in high and low pressure, saturated and superheated steam and hydronic systems, selling products for production and distribution, including boilers, deaerators, pumps, valves, piping specialties, venting systems and more.

Contact us and let us know what you think of our newsletter. If you have ideas for future newsletters please let us know.

You can email Adrienne@techplusllc.com or call 518-355-1178.

